

Biomet, Inc.
Other Financial Information
Sales by Product Category
(in millions, except percentages, unaudited)
(percentages represent year-over-year growth rates)

| | Q1 FY 2011 | | | | Q2 FY 2011 | | | | Q3 FY 2011 | | | | Q4 FY 2011 | | | | YTD FY 2011 | | | |
|---|-----------------------|-----------------------|-----------------|------------------|-----------------------|-----------------------|-----------------|------------------|-----------------------|-----------------------|-----------------|------------------|-----------------------|-----------------------|-----------------|------------------|-----------------------|-----------------------|-----------------|------------------|
| | Worldwide Reported | Worldwide Reported | Worldwide CC | United States | Worldwide Reported | Worldwide Reported | Worldwide CC | United States | Worldwide Reported | Worldwide Reported | Worldwide CC | United States | Worldwide Reported | Worldwide Reported | Worldwide CC | United States | Worldwide Reported | Worldwide Reported | Worldwide CC | United States |
| | Q1 - FY 2011 | Growth % | Growth % | Growth % | Q2 - FY 2011 | Growth % | Growth % | Growth % | Q3 - FY 2011 | Growth % | Growth % | Growth % | Q4 - FY 2011 | Growth % | Growth % | Growth % | YTD - FY 2011 | Growth % | Growth % | Growth % |
| Large Joint Reconstructive | \$ 379.7 | 2 % | 3 % | 5 % | \$ 422.8 | - % | 2 % | 1 % | \$ 402.6 | (1) % | (1) % | (3) % | \$ 425.5 | 3 % | (1) % | (3) % | \$ 1,630.6 | 1 % | 1 % | - % |
| Knees | | 4 % | 5 % | 6 % | | 2 % | 3 % | 3 % | | (2) % | (1) % | (5) % | | 2 % | (1) % | (5) % | | 1 % | 1 % | - % |
| Hips | | - % | 2 % | 4 % | | (1) % | - % | - % | | - % | - % | - % | | 3 % | - % | - % | | 1 % | - % | 1 % |
| Bone Cement and Other | | (7) % | (4) % | - % | | (4) % | (1) % | (2) % | | 1 % | 2 % | - 3 % | | 6 % | 2 % | 2 % | | (1) % | - % | 1 % |
| Sports, Extremities, Trauma (S.E.T.) | 72.1 | 13 % | 14 % | 21 % | 75.7 | 11 % | 12 % | 19 % | 80.2 | 12 % | 13 % | 16 % | 84.3 | 6 % | 4 % | 8 % | 312.3 | 10 % | 10 % | 16 % |
| Sports Medicine | | 15 % | 17 % | 18 % | | 16 % | 17 % | 17 % | | 20 % | 21 % | 16 % | | 13 % | 11 % | 8 % | | 16 % | 16 % | 14 % |
| Extremities | | 25 % | 27 % | 40 % | | 21 % | 23 % | 36 % | | 18 % | 18 % | 25 % | | 17 % | 15 % | 22 % | | 20 % | 20 % | 30 % |
| Trauma | | (4) % | (3) % | 2 % | | (10) % | (9) % | (5) % | | (6) % | (5) % | - % | | (17) % | (20) % | (14) % | | (10) % | (10) % | (4) % |
| Spine & Bone Healing | 84.7 | (3) % | (2) % | (2) % | 81.2 | (5) % | (4) % | (3) % | 80.5 | (1) % | - % | (2) % | 80.0 | (11) % | (12) % | (13) % | 326.4 | (5) % | (5) % | (5) % |
| Spine | | (1) % | - % | 1 % | | (3) % | (3) % | - % | | 1 % | 1 % | (1) % | | (10) % | (10) % | (12) % | | (3) % | (3) % | (3) % |
| Bone Healing | | (7) % | (7) % | (7) % | | (8) % | (8) % | (8) % | | (5) % | (5) % | (5) % | | (15) % | (15) % | (15) % | | (9) % | (9) % | (9) % |
| Dental | 56.6 | (2) % | (1) % | 3 % | 71.7 | 1 % | 3 % | (2) % | 67.2 | 5 % | 6 % | 4 % | 74.0 | 2 % | (2) % | 6 % | 269.5 | 2 % | 2 % | 3 % |
| Other | 47.6 | 1 % | 3 % | (1) % | 46.9 | (5) % | (3) % | - % | 47.5 | 2 % | 2 % | (1) % | 51.4 | 10 % | 7 % | - % | 193.4 | 2 % | 2 % | - % |
| Net Sales | \$ 640.7 | 2 % | 3 % | 5 % | \$ 698.3 | - % | 2 % | 2 % | \$ 678.0 | 1 % | 2 % | - % | \$ 715.2 | 2 % | (1) % | (3) % | \$ 2,732.2 | 1 % | 1 % | 1 % |

| | Q1 FY 2012 | | | | Q2 FY 2012* | | | |
|---|-----------------------|-----------------------|-----------------|------------------|-----------------------|-----------------------|-----------------|------------------|
| | Worldwide Reported | Worldwide Reported | Worldwide CC | United States | Worldwide Reported | Worldwide Reported | Worldwide CC | United States |
| | Q1 - FY 2012 | Growth % | Growth % | Growth % | Q2 - FY 2012 | Growth % | Growth % | Growth % |
| Large Joint Reconstructive | \$ 397.0 | 5 % | - % | (1) % | \$ 442.3 | 5 % | 3 % | 3 % |
| Knees | | 2 % | (2) % | (4) % | | 2 % | 1 % | (1) % |
| Hips | | 7 % | 2 % | 3 % | | 7 % | 6 % | 7 % |
| Bone Cement and Other | | 10 % | 3 % | 7 % | | 13 % | 12 % | 25 % |
| Sports, Extremities, Trauma (S.E.T.) | 80.1 | 11 % | 8 % | 8 % | 85.4 | 13 % | 12 % | 11 % |
| Sports Medicine | | 12 % | 9 % | 1 % | | 19 % | 19 % | 13 % |
| Extremities | | 19 % | 16 % | 21 % | | 15 % | 14 % | 14 % |
| Trauma | | (2) % | (6) % | (6) % | | - % | (1) % | 1 % |
| Spine & Bone Healing | 76.1 | (10) % | (11) % | (10) % | 77.3 | (5) % | (5) % | (5) % |
| Spine | | (10) % | (11) % | (10) % | | (5) % | (6) % | (6) % |
| Bone Healing | | (11) % | (11) % | (11) % | | (4) % | (4) % | (3) % |
| Dental | 59.3 | 5 % | (1) % | 7 % | 73.6 | 3 % | 1 % | 11 % |
| Other | 52.1 | 9 % | 6 % | 3 % | 46.5 | (1) % | (1) % | (9) % |
| Net Sales | \$ 664.6 | 4 % | - % | (1) % | \$ 725.1 | 4 % | 3 % | 2 % |

* Same number of selling days compared to the second quarter of fiscal year 2011

Biomet, Inc.

Other Financial Information

Days Sales Outstanding ("DSO")

(in millions, except DSO's)

(Unaudited)

| | 3 Mos Ended 5/31/2010 | 3 Mos Ended 8/31/2010 | 3 Mos Ended 11/30/2010 | 3 Mos Ended 2/28/2011 | 3 Mos Ended 5/31/2011 | 3 Mos Ended 8/31/2011 | 3 Mos Ended 11/30/2011 |
|--------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|-----------------------------------|
| Accounts Receivable, Net | <u>\$ 452.5</u> | <u>\$ 429.0</u> | <u>\$ 475.4</u> | <u>\$ 480.5</u> | <u>\$ 480.1</u> | <u>\$ 457.8</u> | <u>\$ 495.8</u> |
| Quarter to Date (QTD) Net Sales | \$ 702.5 | \$ 640.7 | \$ 698.3 | \$ 678.0 | \$ 715.2 | \$ 664.6 | \$ 725.1 |
| QTD Calculated DSO's ⁽¹⁾ | 58.8 | 61.1 | 62.1 | 64.7 | 61.3 | 62.9 | 62.4 |
| | 12 Mos Ended 5/31/2010 | 12 Mos Ended 5/31/2011 | | | | | |
| Accounts Receivable, Net | <u>\$ 452.5</u> | <u>\$ 480.1</u> | | | | | |
| Year to Date (YTD) Net Sales | \$ 2,698.0 | \$ 2,732.2 | | | | | |
| YTD Average Accounts Receivable, Net | \$ 481.8 | \$ 466.3 | | | | | |
| YTD Calculated DSO's ⁽²⁾ | 65.2 | 62.3 | | | | | |

(1) QTD DSO's represent net accounts receivable divided by QTD net sales multiplied by 91.25 days.

(2) YTD DSO's represent YTD average net accounts receivable divided by YTD net sales multiplied by 365 days.

Biomet, Inc.

Other Financial Information

Cost of Sales Reconciled to Cost of Sales, Excluding Special Items

Inventory Turns

(in millions, except inventory turns and percentages)

(Unaudited)

| | 6 Mos Ended 11/30/2011 | 3 Mos Ended 8/31/2011 | 12 Mos Ended 5/31/2011 | 9 Mos Ended 2/28/2011 | 6 Mos Ended 11/30/2010 | 3 Mos Ended 8/31/2010 |
|--|-----------------------------------|----------------------------------|-----------------------------------|----------------------------------|-----------------------------------|----------------------------------|
| Cost of Sales | \$450.2 | \$215.3 | \$838.7 | \$609.6 | \$401.5 | \$194.0 |
| <i>Less Special Items:</i> | | | | | | |
| Purchase accounting depreciation | 9.1 | 4.6 | 17.8 | 13.3 | 8.8 | 4.4 |
| Stock-based compensation expense | 0.5 | 0.3 | 0.6 | 0.9 | 0.6 | 0.3 |
| Litigation settlements and reserves and other legal fees | (0.1) | | 0.4 | 0.2 | | |
| Operational restructuring and consulting expenses related to operational initiatives (severance, building impairments, abnormal manufacturing variances and other related costs) | 22.5 | 10.2 | 31.9 | 19.6 | 12.5 | 6.8 |
| Cost of Sales, Excluding Special Items | \$418.2 | \$200.2 | \$788.0 | \$575.6 | \$379.6 | \$182.5 |
| | 11/30/2011 | 8/31/2011 | 5/31/2011 | 2/28/2011 | 11/30/2010 | 8/31/2010 |
| Net Inventory Balances | \$561.8 | \$581.5 | \$582.5 | \$591.6 | \$571.4 | \$534.9 |
| | 11/30/2011 | 8/31/2011 | 5/31/2011 | 2/28/2011 | 11/30/2010 | 8/31/2010 |
| Reported Inventory Turns (1) | 1.5662 | 1.5407 | 1.5392 | 1.4789 | 1.4596 | 1.5375 |
| Adjusted Inventory Turns (2) | 1.4589 | 1.4434 | 1.4461 | 1.3859 | 1.3847 | 1.4479 |
| Increase (decrease) from prior year end (Reported) | 1.75 % | 0.10 % | (3.21) % | (7.00) % | (8.21) % | (3.31) % |
| Increase (decrease) from prior year end (Adjusted) | 0.88 % | (0.19) % | (3.83) % | (7.83) % | (7.91) % | (3.71) % |

(1) Reported Inventory Turns represent the last 12 months cost of sales divided by average year over year average inventory balance.

(2) Adjusted Inventory Turns represent the last 12 months cost of sales, adjusted for special items noted above, divided by average year over year average inventory balance.